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**"The **BOBCAT** compact excavators are the money makers."**



**(L to R) Joe Palfy, sales specialist for Bobcat of Toronto (Oaken Equipment) and Danny Lucente, owner of FTD Construction.**

FTD Construction is a family-run business that was established in 1993. As a student Danny Lucente worked for his father, Fiore during the summers at FTD Construction. He did extremely well in architecture design school, but he fell in love with the business and truly enjoys working with his hands. He decided to carry on the family legacy and now has taken over the family business. FTD specializes in building restorations, waterproofing, minor asphalt, parking lots, hardscaping, interlock, site work, trenching, parks, and utility line installation. Danny says, "we do just about anything outside". They take great pride in their business coming from repeat business and referrals from GTA-wide and from Hamilton to Oshawa. Fiore is semi-retired, and Danny's son is now helping out at the business too. They are currently in the midst of growing and building a new shop on 10

acres. Danny and the team sure do like to keep busy!

When asked why Bobcat® machines, Danny replied "My Dad and Uncle did an addition using a Bobcat 743 with a backhoe attachment. This was in the 80s and they had metal tracks back then. I remember how great that machine worked for them. I always price out against two competitors, and I have always stuck with Bobcat. I prefer the smaller equipment. The Bobcat compact excavators are the money makers. Faster for digging out patios and for waterproofing. I can do it in a day, rather than a week. It's an extension of your arm. Harder to find employees these days as well. I love to excavate. The mini ex is my favourite. The thumb is awesome and so much faster! The Bobcat 743 is 1987/88 and is running like a champ. So smooth and loose. I use it to roll."

"It has been really good working with Joe Palfy, sales specialist for Bobcat of Toronto. My father loves to joke around with Joe as well. Our family has been working with Bobcat of Toronto for 10 years now. Their team carries over very well. We are very happy, no reason not to be. We would be happy to recommend Joe Palfy and Bobcat of Toronto (Oaken Equipment), for your next machine purchase.

Thanks Danny.

