



**Bobcat**  
of Windsor

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**“They are rugged, beefier, have a stronger engine, and the front end is heavier than the last brand utility vehicles we used.”**



*Brian Lansue, sales specialist for Bobcat of Windsor (left), stands with Jarred McKinlay, general manager snow and maintenance for Landscape Effects, with their newly purchased fleet of ten 2020 Bobcat UV34 diesel utility vehicles.*

Landscape Effects has been creating breathtaking outdoor living spaces for customers across Essex County in Ontario for over 35 years. They also have a branch in Kelowna, B.C. as well. Founder, Paul St Pierre began as a young entrepreneur selling yard designs from the back of a Chevette. He believes his TEAM is their greatest asset. With a combination of hiring the right people and together as a company having the core value of always overachieving in their customer expectations, the company continues to grow.

During the winter months, snow removal for commercial and institutional customers are a big part of their business. There is a huge liability for businesses for slip and fall so they need machines to quickly and efficiently clear all sidewalks and parking lots for their customers.

Jarred McKinlay, general manager snow

and maintenance for Landscape Effects, has known Brian Lansue, sales specialist for Bobcat of Windsor for over 30 years and has built a trusted relationship with him. Before Bobcat of Toronto acquired Bobcat of Windsor, it was owned by Carrier Centers Equipment which is also where Landscape Effects bought their snow equipment from.

Landscape Effects was looking to purchase new sidewalk machines complete with new salters and plows so for Jarred, calling Brian was a no brainer. “They are a one-stop-shop, we can get everything we need under one roof at Bobcat of Windsor. They are the Snow King of Windsor,” stated Jarred. Landscape Effects CEO, Jason Gill on the recommendation of Jarred put in a purchase order for ten 2020 Bobcat® UV34 diesel utility vehicles equipped with Fisher Steel-Caster spreaders and Boss XT plows.

Jarred said “we like buying cool stuff but safety is always first. It’s our first run at these Bobcat machines. They are rugged, beefier, have a stronger engine, and the front end is heavier than the last brand utility vehicles we used. They are heated too, nothing but the best. Our guys are veterans with Bobcat machines, so they were happy too. Snow is harder on equipment and when something breaks in winter you need a dealership to respond right away. Service at Bobcat of Windsor has always been exceptional. I can phone Brian anytime, day or night. We can’t afford downtime, especially during the winter plowing. A business needs to be open. I wouldn’t hesitate to recommend Brian Lansue and Bobcat of Windsor for your Bobcat machines and snow attachments.”

Thank you Jarred.



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