



The gang from Clane Restoration Inc. standing with Joe Palfy, Territory Sales Representative for Bobcat of Toronto. The company just purchased a Bobcat S590 and S595 skid-steer loader.

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Clane Restoration was established in 1978 serving the GTA. Clane Restoration has gone through a recent rebranding. The company has flourished to over 30+ employees. They credit their recent growth on their knowledge and expertise in concrete restoration, along with their quality of workmanship, safety and high level of customer service.

"Joe Palfy, Territory Sales Representative for Bobcat of Toronto, has become more like a friend. He called us every two weeks to check in. He was never pushy but wanted us to know he was there when we were ready or if we had any questions" states Faisal Barakzai, Project Coordinator for Clane Restoration.

Recently, they decided it was time, so they called on Joe Palfy and purchased a Bobcat® S590 and S595 skid-steer loader. They also opted for the demolition tires as their operators had gone through a lot of tires in the past running over rebar on sites but not anymore.

"Bobcat of Toronto is like a one-stop shop.

Purchases, rentals, service and parts under one roof and we couldn't go wrong with the 0% financing. It's better than the bank rates!", stated Cynthia Persaud, Accounting Manager for Clane Restoration. She realized that within a year of renting equipment, they could have bought a machine.

Rudy Qordja, Project Manager for Clane Restoration has been very impressed with the after-care service, the set-up of Bobcat of Toronto's shop and they are not too far from their business. "We didn't have a trailer but Bobcat of Toronto said no problem and dropped it off to us so we didn't have to wait. Their list of attachments is endless. We are more profitable now with owning these two machines instead of renting. No one else has the service Bobcat of Toronto has."

Jorge Dos Reis, Logistics Manager for Clane Restoration, likes the Bob-tach® for attachments. Before, they had to do it manually on their rental machines, the result taking more time. "It's awesome that Bobcat of Toronto calls us and advises us when our machine needs regular maintenance

using telematics. If we're on a very dusty jobsite for instance, we might get a call to say our air filter should be changed. This saves downtime, money, and increases the life of the machine."

"We use the Bobcat machines to remove rubble and concrete, and spread limestone. They're also used for demolition, with the forks used for lifting and maneuvering things around the site. They have great versatility and the serviceability on new machines is great (easy to get at battery, fuel, filters, etc.)," stated Jorge.

"Bobcat machines may be a couple of grand more but the money it saves us on downtime, is worth way more. And their amazing service! If we need something, it's done within 24 hours." stated Jesus Rivera, Project Manager.

"We would highly recommend Joe Palfy and Bobcat of Toronto," was the consensus from everyone at Clane Restoration.

Thank you.



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